



MARKET REPORT

FRIDAY 24th JULY 2020

PRIME LAMBS - 4072

Auctioneer - Greg Christopher

Over 4000 lambs penned and sold for the second week running and a fantastic trade throughout. A quality entry with several fresh faces showing lambs in Builth. 9 purchasers in attendance all very busy for lambs from 25kg to 60kg. Lambs topped at £118.50 (58.5kg) and 243.7p/kg (43.5kg) £106!! The large show of smalls were much improved and £3-£6/head dearer on the week. The smartest smalls 225p-235p/kg. Hill bred lambs nearly all over 200p/kg and wanted. 39-45kg lambs averaged 225.6p with both the ram lambs and clean lambs all wanted for the forthcoming festival, the best end 230p-240p/kg, a terrific trade for the end of July. The festival is due to start on 31st July therefore please call to discuss trade for this coming Friday.

PRIME LAMBS SQQ

Average - 220.7p/kg

Top price £118.50/head
for lambs grading 58.5kg

	TOTAL NO.s	LIGHT 25.5 - 32.0		STANDARD 32.1 - 39.0		MEDIUM 39.1 - 45.5		HEAVY 45.6 - 52.0		+ HEAVY 52.1 - >	
		PREMIUM	PRIME	PREMIUM	PRIME	PREMIUM	PRIME	PREMIUM	PRIME	PREMIUM	PRIME
PRIME LAMBS	4072	227.2	214.7	241.0	219.7	243.7	225.6	226.8	212.4	209.3	202.0

Top Ten p/kg

Top Ten £/head

Kg	Vendor	£	p/kg	Kg	Vendor	£
43.5	T W Price & M W Morgan	106.00	243.7	58.5	J I H Jones & Son	118.50
39.0	W M Evans	94.00	241.0	54.0	M E Thomas & Son	113.00
42.0	T W Jones & Son	100.00	238.1	55.0	A L Davies & Sons	112.00
43.0	M E Thomas & Son	101.00	234.9	48.5	T W Price & M W Morgan	110.00
40.0	M E Thomas & Son	93.80	234.5	50.5	J I H Jones & Son	108.00
40.0	C Lewis & Son	93.80	234.5	56.0	S Lewis & Son	106.50
40.5	T W Jones & Son	94.80	234.1	50.0	M Drew & Son Ltd	106.50
38.0	J Evans & Son	88.50	232.9	43.5	T W Price & M W Morgan	106.00
42.0	G & W Richards	97.80	232.6	49.0	A L Davies & Sons	105.60
40.5	A L Davies	94.20	232.5	49.0	J Evans & Son	105.00

A Designated FAT MARKET ~ GREEN MARKET STATUS

BUILTH MARKET AUCTIONEERS

WEEKLY FRIDAY PRIMESTOCK SALES

Weighing from 7.30am

Sale at 12.15pm

All trade enquiries to Greg Christopher - 07770 972815 ~ Hayley Price - 07813 644306

Robert Meadmore - 07774 763971

HEREFORD MARKET AUCTIONEERS

SATURDAY 1st AUGUST

EARLY MULTI-BREED

RAM SALE - 11.00am

Ring 1

120 Texel and 206 Charollais Society MV accredited rams

TUESDAY 4th AUGUST

2000 BREEDING EWES

Including annual sale of

SUFFOLK, TEXEL, WELSH MULE YEARLINGS

1200 STORE LAMBS

BREEDING RAMS

Ram entries close Thursday 30th July - 5.00pm

Ewe entries close Friday 24th July - 4.00pm

Lamb entries close Friday 31st July - 5.00pm

THURSDAY 6th AUGUST

At 11.00am

Catalogued sale of

300 STORE CATTLE

FEEDING & STOCK BULLS ~ COWS & CALVES

BARREN COWS

Native and continental breeds

Entries to the office by Wednesday 29th July at 12 noon

MONDAY 10th AUGUST

INNOVIS RAM SALE

120 BREEDING RAMS

All enquiries to Greg Christopher - 07770 972815

CULL EWES - 1079

Auctioneer - Robert Meadmore

Another large entry with less strength forward, however a very good show of hill bred ewes forward with the meat very much wanted with 6 purchasers plus some additional grazing men. The best Texels to £100, with the strongest Suffolk x and Texel x Mules all £80 to £94.50. A super bunch of strong Cheviots to £80, Speckles to £77.50 with the strongest Welsh and Speckles £68 to £75. Medium sorts £60 to £67.50 with plainer and small sorts from £35 to £55. Mules generally all £70 plus for strength and meat, plainer types £55 to £65.

Average £58.11/head

Continental	£100
Suffolk	£88
BFL	£93
Welsh Mules	£83
Speckles	£77.50
Welsh	£80
Cull Rams	£106
Cull Wethers	£75

Cull ewe eartags - All cull ewes and rams must have FULL EID TAGS to be sold in Builth Market



Sunderlands are a firm of professional Auctioneers and Chartered Surveyors and are available to offer the following range of professional services:

- **Estate Agency Services**
 - Valuations – Sales, rent, probate & tax purposes, insurance, stocktaking
- **Compensation – Pipelines, road schemes, wayleaves and easements, mobile phone masts**
- **Landlord & Tenant Matters – Licences & tenancies, rent reviews, end of tenancy compensation**
 - Planning - Farm business appraisals, new buildings, plans etc
- **Single Farm Payment – Applications, entitlement trading, environmental schemes**
 - Farm Sales – Livestock & Deadstock
 - Auctions – Land, Property, Machinery
 - Livestock Market Auction Sales

For further information regarding the professional services and for advice please contact:

Matthew Nicholls BSc (Hons) MRICS MNAVA (Member)

01497 822522 / 07811 521267

Harry Aldrich-Blake DipSurvPract (Residential)

01497 822522 / 07717 410757

Greg Christopher Bsc (Hons)

Covid-19 Update

Vendors must adhere to Social Distancing - This is Serious! We need you to work with us if we are to remain open!

We cannot stress enough the importance for our vendors to fully comply with social distancing measures and to take all necessary precautions when attending our markets. We would encourage vendors to wear face masks and gloves to reduce the potential risk of the transmission of this deadly virus.

The virus is still very much in circulation and now is not the time to become complacent. Primarily there a real risk to life and with the test and trace systems currently in place, a positive Covid test from a person who has visited our market could potentially shut all our markets down for two weeks. If a buyer tests positive then this could potentially shut every market along the Welsh Marches and beyond for two weeks.

We have already seen several meat processing plants shut down, the principle is exactly the same for the livestock markets.

You have trusted us this far and we have made sure that your stock has been sold to a competitive and buoyant trade. We need to get through this difficult time so that at some point in the future we can welcome vendors back in the markets with open arms! We need the farmers back in the market but at the moment we would encourage you to still "drop and go" wherever possible. We need to stay open, especially as we are now gearing up for the autumn sale fixtures.

The Livestock Association has released the following statement:

The LAA is working hard, alongside Defra and the Welsh Government, to deliver procedures to enable greater market access ahead of the crucial autumn sales.

"We are working diligently ahead of the backend sales season," says Mr Dodds. "We know many more vendors will want to be ringside at this crucial time during the sales programme, and we are looking at solutions to accommodate them, as the situation evolves."

The LAA warns against complacency, with vendors encouraged to protect their own health and minimise the risk to others.

"Unfortunately, we have recently seen examples of confirmed coronavirus outbreaks and positive tests within meat and food processing plants, resulting in their temporary closure or disruption to their businesses," adds Mr Dodds.

"Our priority is of course public health, but equally we do not want to see the knock-on effects of marts having to temporarily close, or indeed, farmers put on a 14 day self-isolation, due to failures to minimise risks."

The LAA fears that a second virus spike may have severe implications for the autumn sales programme. Therefore, sales will continue to be restricted by social distancing in some form until the situation and Government guidance changes sufficiently.

Guidelines:

- **Keep your distance**
- **Stay out of the Alleyways (especially where the buyers are)**
- **Wear a facemask**
- **Do not enter the office**

STAY SAFE, KEEP YOUR DISTANCE AND REDUCE THE RISK



Hereford Market Auctioneers Limited

TERMS AGREED FOR SUNDERLANDS TO PURCHASE BRIGHTWELLS STAKE IN HEREFORD MARKET AUCTIONEERS

Terms have been agreed between Sunderlands 1862 LLP (Sunderlands) and Brightwells Ltd (Brightwells) for the purchase by Sunderlands of Brightwells' minority shareholding in Hereford Market Auctioneers (HMA).

HMA has been holding livestock sales at the Roman Road Livestock Market since 2011, having had a presence in the city under Royal Charter for well over 150 years. The largest auction centre for the sale of farm livestock on the Welsh borders, the company has been under the direction of Sunderlands and Brightwells, with Sunderlands holding a majority share.

With both companies focussing on their strategic vision for the future, it has also been agreed that Builth Market will come under the umbrella of HMA's activities, running alongside Talgarth Market, so creating a thorough regional coverage for livestock auctioneering.

Commenting on the acquisition, the Directors of Sunderlands released the following statement: "Sunderlands continue to look to the future with the expansion of our livestock business. Sunderlands mergers and acquisitions continue with the largest yet in the purchase of Brightwells livestock business comprising their shares in HMA and the lease of Builth Wells Market. Previous acquisitions have included Hammonds (previously part of HMA), HP Barnsley, Thompsons, Springfield Property and Turner & co.

The current situation has underlined how important it is to have a thriving home grown food industry and with this in mind Sunderlands took the view to invest further in HMA and take on Builth Wells market to add to Talgarth market which also takes place every Friday. Powys has the highest density of sheep in the world and therefore further investment in this crucial part of the food chain would seem obvious to expand our part of the promotion of British Agriculture.

Sunderlands offer a full range of professional services including Residential, Rural and Commercial agency together with the livestock auctioneering department"

Joint Managing Directors of Brightwells, Nick Gorst and Richard Binnersley, said: "Brightwells Livestock is a fantastic business and we are proud of the role it has played in our 174-year history. This sale of the livestock enterprise will allow us to focus and redeploy resources in our already established markets, such as Rural Professional Services, and develop into new ones. We believe that selling our share in the HMA business to Sunderlands, and with Builth Market joining HMA, that this transaction can only benefit the industry."

Enquiries:

Sunderlands: Richard Hyde (Rural & Livestock) - r.hyde@sunderlands.co.uk
Brightwells: Irving Parry, Chairman - irving.parry@brightwells.com

Notes:

About Sunderlands

Sunderlands, originally known as F.H. Sunderland & Co was founded in 1862 and has continued to trade in and around the city and county of Hereford as Auctioneers, Estate Agents and Valuers. Within the company there are seven rural practice chartered surveyors and three general practice and commercial chartered surveyors providing a wide range of professional services to property owners and occupiers, covering all aspects of professional work. Sunderlands has a proud heritage dating back over 150 years and it is their objective to continue to deliver into the future the level of service and excellence that is associated with the name.

About Brightwells

Brightwells is the leading multi-faceted auction house in the United Kingdom. Having established in 1846, the business now encompasses leading market status in auctions of Vehicles, Machinery, Classic Cars, Fine Wines, Farms and Land. The company also provides professional and agency services to land and property owners. In the UK, Brightwells annually serves more than 50 thousand businesses and members of the general public. In 2019, the business turned over in excess of £75M in sales of goods and services.